Persatuan Pengurusan Kompleks (PPK) Malaysia Established in 1984

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PPK MALAYSIA

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PRESIDENT'S MESSAGE

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Dear Members

PPKM started the year with a visit to East Malaysia and was greeted by a robust and bustling shopping mall scene in Kuching and Kota Kinabalu. Kuching, the state capital of Sarawak is currently experiencing a boom of new property development for residential and commercial including the emergence of a few new malls soon. This augurs well for the industry as opportunities are created for new retailers to be in the Kuching market, as well as offering wider and better merchandise selections for shoppers. Similarly, Kota Kinabalu city centre also saw the recent opening of new malls which will add to the city's appeal as one of the bigger retail destinations in East Malaysia.

In an on-going effort to develop human capital, we have also recently completed the first part of our Certification Courses for the year. Response has been tremendous, especially the module on Marketing and Leasing. The good response attests to the caliber of the Certification Course which began in 2002 and has now been widely recognized and commended as the professional course for those in the shopping mall management industry! Our grateful thanks must go to all our speakers who gave their time and commitment to share their invaluable experiences with our course participants.

PPKM shall also be organising the PRICELESS GEMS OF CREATIVITY II from 22-23 November 2011. The sequel to the highly successful 'Priceless Gems' series of conferences will once again continue encompassing the central theme of 'creativity' covering an array of topics from building architecture to social media marketing to visual merchandising to case studies of successful shopping malls. We look forward to meet you at our conference, where the 'gurus' of the industry will share their insights and views.

We have also enriched our perspectives with our Study Trip to Australia from 15 to 21 May. With the close collaboration and kind assistance from Shopping Centre Council of Australia (SCCA), we visited a dozen shopping malls in Sydney and Melbourne. Hopefully in our November conference this year, we can have invited speakers from Australia shopping malls to share their experiences and knowledge.

On the home front, PPKM will be expanding to new premises soon as we have outgrown the present secretariat's office. We will keep you informed once our new home is ready for your visits!

Warmest regards and yours sincerely,

Yours sincerely

H C Chan President

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HAPPENINGS SEMINARS, CONFERENCES & EVENTS 22-23 November 2011

PRICELESS GEMS OF CREATIVITY II Do the Unthinkable!

Next in our series of the Priceless Gems seminars is coming soon.

Our distinguished speakers will present innovative and creative projects related to marketing, asset enhancement, visual merchandising and more.

Topics include:

- Designing for Sustainability
- Regenerate Your Assets
- Social Media Marketing
- New Dimensions in Visual Merchandising and Events

Look out for our announcements soon

Certification Course in Shopping and Highrise Complex Management, 4-8 April 2011

Our recent training sessions saw strong response from industry personnel at Sunway Resort Hotel and Spa in a continuation of our education arm. Speakers generously shared their experiences with participants and all agreed that it was a fulfilling programme overall !

Those unable to attend the April sessions may contact us as we shall be conducting similar courses from 19-23 September 2011.

Footnote: Continuous Professional Development (CPD) hours have been granted for all sessions to date.



Full attention, everyone !



▲ Kung Suan Ai imparting valuable tips on marketing



HC Chan, PPKM President sharing his experience



▲ The Mall Experience, site visit to Sunway Pyramid

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▲ Gung ho participants at Operations & Maintenance Part 2 clamouring to present their views !



A Marketing & Leasing Part 1 participants



▲ The enthusiastic participants



▲ The Human Resource 'guru', R. Mahendran in his element



Leasing workshop in session with Joyce Yap, PPKM Advisor



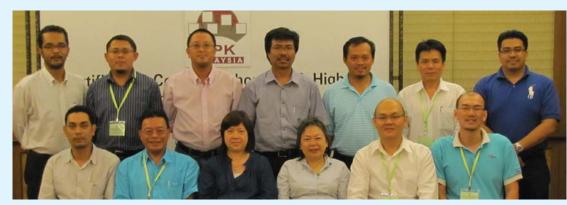
▲ Operations & Maintenance Part 1



A Marketing & Leasing Part 2 participants



Administration, Finance & Human Resource Part 1



Operations & Maintenance Part
 2

SNIPPETS



The inaugural KLMTA has been launched for organisations in Kuala Lumpur, with shopping malls as one of the nine categories. Organised by Dewan Bandaraya Kuala Lumpur, the awards will set benchmarks on industry excellence with Awards of Excellence and Awards for Outstanding Achievement being bestowed on shopping malls who have delivered unique shopping and tourism experiences.

With more than 30 malls being nominated, PPKM personnel are assisting in the logistics with judging and evaluation currently in progress. Winners will be announced by June 2011.



An exercise in evaluation

Weighing the pros and cons

15 June to 31 August 2011

MMSC 2011 will be here soon, and with it, comes promotions and discounts for shoppers ! Numerous events are being planned to kick off this mother-of-all sales of the year with the slant on Contemporary Art Tourism and contests galore for all shoppers. Look out for announcements soon !





◄ Congratulations from all of us to our Founding President and Advisor, YBhg Dato' Ngeow Voon Yean (front row, 3rd from right) for being conferred Darjah Dato' Paduka Mahkota Perak, D.P.M.P. recently, well done and well deserved !

Study Trip to Australia, 15-21 May 2011

Our group embarked on a study of Australia's prominent centres in Sydney and Melbourne and found ourselves duly impressed. The hosted visits included Westfield malls, regional and CBD centres and a factory outlet, where participants uncovered excellent bargains. The shopping scene was bustling and vibrant with many things to be learnt from specialized customer services, impressive architectural designs, interior décor and lighting. All agreed that it was a fruitful and fun trip, with time out for a quick tour in both cities and sampling local delights, plus an excellent time for info-sharing and networking.



Assembling at the famous Sydney skyline



▲ Victor Gaspar of Queen Victoria Building (centre) personally takes HC Chan and the group on a walkthrough



At Westfield Bondi Junction, Sydney



▲ Good vibes at Chadstone The Fashion Capital, with Daniel Sutton (far right)



Chow time with scrumptious Indonesian food



▲ Wow, the building is impressive



A Picking up good ideas ?!



▲ Westfield Doncaster was impressive, pointers given by Michael Bickers

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A HC Chan with Justin Shannon, Melbourne Central



▲ Did you gals drop your purse ?!



A most refreshing al fresco briefing by Anna Rollison



Time out at Lygon Street, Melbourne's Italian quarter



A Melissa Downes shows how Knox Shopping Centre has become the region's retail hub



▲ Melbourne GPO, the former heritage post office is now a mall

Senior personnel from Shopping Centre Council of Australia (SCCA) in Sydney hosted a dinner meeting with PPK representatives, headed by our President. It was a fruitful discourse with to exchange industry updates and share news on shopping centre management and commercial developments.



▲ HC Chan with a Malaysian souvenir for Milton Cockburn, Executive Director, SCCA



▲ Back row L to R: Robert Spinks, Milton Cockburn, Kathryn Dale, Tan Joon Kai, KK Lim and Evelyn Lo Front row L to R: Angus Nardi, Rhon Levin and HC Chan

Study Trip to Manila (Safety & Security) 19-21 February 2011

A specialized Study Trip was organized recently, to observe and learn from operational issues pertaining to safety and security from malls in Manila, Philippines.

Thanks to our host, AyalaLand, participants were given a thorough insight on their security procedures with conducted tours through the malls, including back-of-house operations. The Ayala malls visited included *Market! Market !*, Serenda & Bonifacio High Street, Trinoma and Green Belt 5.

With 17 participants in tow, the whirlwind programme managed to squeeze in 2 more malls, Power Plant and Eastwood Mall plus some tourist attractions, too. All agreed that it was an eye-opening trip, intense but value-for-money.



A Briefing by AyalaLand on the operations overview



Technical visit at Market! Market!



▲ Safety & security highlights at Trinoma



Anthony Dylan giving the thumbs-up at the delicious lunch hosted by AyalaLand



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 Participants were fascinated by the security personnel's armed accessories



At Trinoma, a mall constructed above a major transport hub



A Bright sunshine and bright faces at Manila

Outreach to East Malaysia, 21-23 January 2011

Meetings in East Malaysia were convened to reach out to both member and non-member shopping malls in Kuching and Kota Kinabalu. This was felt to be a timely effort as several new malls are already springing up in Kuching and Kota Kinabalu with more on the way, and the personnel were in need of updates of industry developments from the Klang Valley. Team PPK is pleased to report good response to our meetings with a fruitful and interactive time together.

KUCHING



▲ Good turnout from Kuching malls

KOTA KINABALU



All smiles, something amusing ?!



Networking is always a good way to learn ...



▲ One for the Kuching album



▲ Getting to know Kota Kinabalu malls over refreshments



All together now, a big smile for the camera at Kota Kinabalu

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26th Annual General Meeting

Members gathered for the 26th AGM on 26 March at Sunway Resort Hotel & Spa and the event saw an enthusiastic turnout. Many took this opportunity to network and exchanged views with the members present.

New auditors who were elected for 2011/2012 were Mr Darren Hee, Harbour Place and Ms Eunice Lim, Mid Valley Megamall. The meeting proceeded as planned and concluded with a lunch/high tea at Atrium Café where some members had the chance to relax and catch up with fellow counterparts.



President HC Chan addresses the meeting



▲ Tan Joon Kai, PPKM Committee expressing his views



We say 'Aye' to the motion proposed



▲ Team PPKM: Front row L to R: Vincent Chong, Stanley Kok, HC Chan, Kung Suan Ai, KC Loh Back row L to R: Eunice Lim, Cynthia Lim, KK Lim, Tan Joon Kai, Darren Hee, Jenny Chan and Evelyn Lo



L to R: HC Chan, PPKM President; Mior Abd Rahman, Wetex Parade; Anderson Chong and Phang Sau Lian, both PPKM Committee.



▲ L to R: KK Lim, PPKM Committee; Eunice Lim, Auditor; Tang Chee Weng, KB Mall; David Lau, City Mall and Stanley Kok, PPKM Vice President.



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The Summit Subang USJ The Waterfront @ Parkcity The Weld The Zon Tropicana City Mall Tun Juash

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